



Software Asset Management

A proactive approach to software compliance

Software is an investment and critical part of your company's overall asset base, representing a major component of IT budgets each year. Adopting effective software management practices can help you reduce legal exposure relating to poor licence management while maximising value on a limited budget.

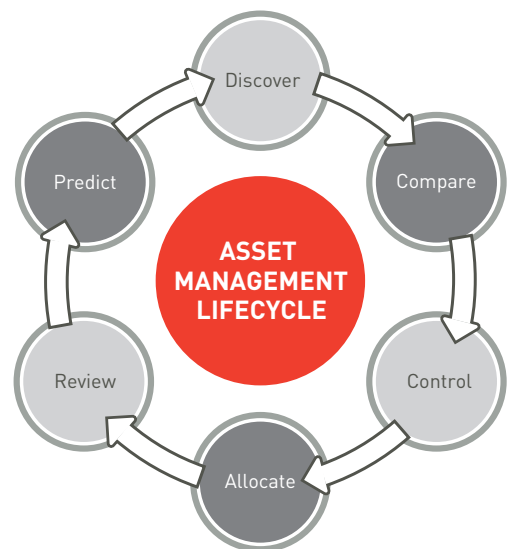
Certus Solutions offers a range of Software Asset Management (SAM) services, beginning with a Software Licence Audit. An audit involves a review of information from vendors to obtain an accurate picture of your licensing entitlements and in some more complex environments may extend to an in depth examination of historical documentation to uncover a detailed picture of past software purchases. The process results in a report of total assets discovered along with recommendations on achieving ROI.

Why consider a software audit?

You may feel that software auditing is merely an excuse for vendors to sell more licences, but consider some of the benefits to your organisation in establishing a software asset management approach:

- Access better pricing models by understanding total licensing requirements
- Establish a software asset registry
- Control expenditure – avoid under or over purchasing ▶

SAM Methodology



Discover. Establish an inventory of installed software.

Compare. Establish if your company is adequately licensed.

Control. Allow only approved software on your network.

Allocate. Provision licences to avoid over expenditure.

Review. Update policies, procedures and disaster recovery plans.

Predict. Know your licence timeline and purchasing strategy.



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...Why consider a software audit?

- Improve accuracy of software licence budgeting
- Implement policies and procedures to protect the organisation
- Automate licence operations – tracking and evaluation
- Centralise licensing operations – streamline the resources needed to manage licensing processes
- Obtain assistance in selecting the right software asset management tools
- Leverage accurate usage statistics; and
- Reduce the risk of litigation for non-compliance.

What does a software audit involve?

Undertaking a software audit is the first step in achieving proactive software asset management and is provided by Certus Solutions for licensing customers free of charge. The process involves:

- Discovery – running software to enable a view of utilisation
- Reconciliation – review the organisation’s licensed entitlement for each product against utilisation
- Policy and Procedures – review and implementation based on the level of protection required
- Employee Assessment Guide – identify your ongoing software needs by employee grouping based on roles
- Ongoing Management – setting up a recurring review or implementing and maintaining a database to actively track new purchases.

About Certus

Delivering customer value through successful enterprise software projects that align business processes with technology is Certus Solutions core focus and key strength.

Backed by over 20 years experience, Certus designs, develops and integrates enterprise solutions based on IBM software components, implemented to address each client’s unique business requirements and environment. As a Premier IBM Business Partner and the largest specialist team of IBM certified professionals across Australia and New Zealand, Certus represents a solid proposition for organisations looking for a full-service enterprise partner, offering a rare depth of expertise across the breadth of the IBM software portfolio.

Certus’ experience includes work with some of the region’s largest organisations, including Air New Zealand, Aon, Cement Australia, Fonterra, Honda Australia, Tupperware Australia and Westpac.

Owned and operated by its senior management team, Certus employs 100 people servicing over 400 clients from offices in Brisbane, Melbourne, Sydney, Auckland and Wellington.

For further information

For further information on Certus Licensing:

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